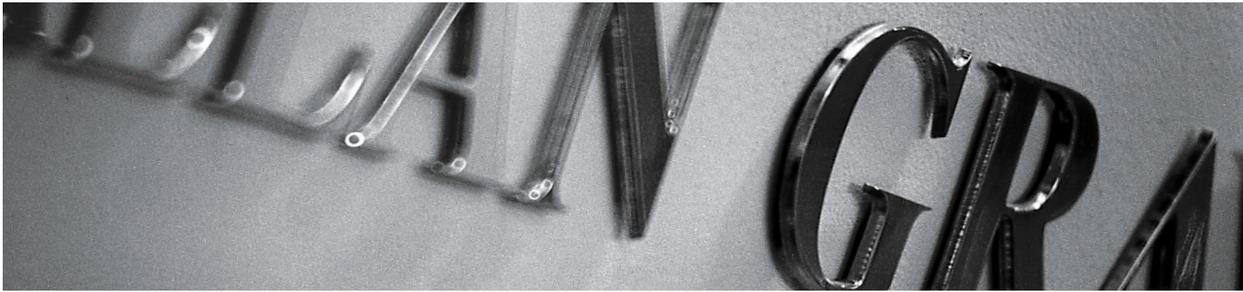


Annual Report



Unit Trusts 2001

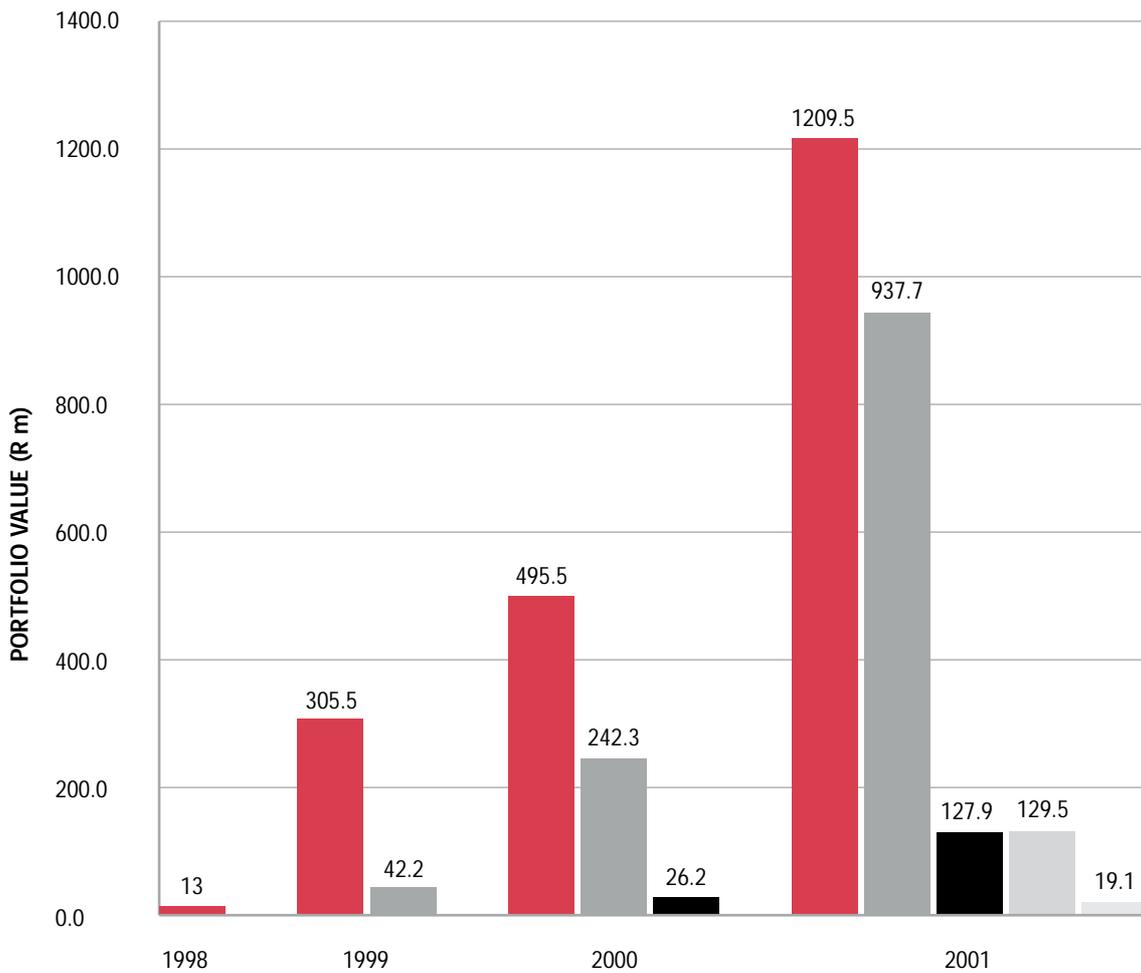
ALLAN GRAY
LONG TERM INVESTMENT MANAGEMENT

Growth in Allan Gray Unit Trusts

As at 31 December 2001



- ALLAN GRAY EQUITY FUND
- ALLAN GRAY BALANCED FUND
- ALLAN GRAY STABLE FUND
- ALLAN GRAY MONEY MARKET FUND
- ALLAN GRAY GLOBAL EQUITY FUND OF FUNDS



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Chairman's Report

INTRODUCTION

2001 was another productive year for the Allan Gray unit trust business. Two new funds, the Money Market Fund and the Global Equity Fund of Funds, were launched in July and December respectively.

Assets under management more than trebled from R746m to R2424m. Net sales for 2001 amounted to R1315m whilst the number of account holders increased by 2777 to 4331.

Recognition from the unit trust industry was also a feature of 2001. Our Equity Fund received both "Raging Bull" * awards allocated to the Domestic General Equity sector, namely for the best absolute performance and also the best risk-adjusted performance over the mandatory three-year period. (Note, none of our other unit trusts qualify for any awards as they have not yet turned three years old.)

In addition, we proudly accepted the "Raging Bull" award for "The Most Customer Friendly Documentation in 2001". At Allan Gray we believe it is critical that our investors clearly comprehend our investment modus operandi and the reasons why specific investments are made on their behalf. Armed with this knowledge, it is our hope that they will become more tolerant of temporary periods of underperformance which all investment managers suffer from time to time. More importantly, that they are encouraged to continue to participate in the outstanding long-term rewards we have delivered historically.

* Awarded by The Association of Unit Trusts in conjunction with Personal Finance

ALLAN GRAY EQUITY FUND

LONG-TERM INVESTMENT OBJECTIVES

To earn a higher total rate of return than the average return of the South African equity market as represented by the All Share Index, including income, without assuming greater risk.

FUND CHARACTERISTICS

Our Equity Fund is for clients who have decided to invest in the South African share market through the Allan Gray equity selection process. Our mandate is to invest across the broad range of shares on the JSE, selecting the most attractive shares, without assuming greater risk than the All Share Index.

To achieve this objective, the Fund will be practically fully invested in shares at all times. As a result, returns are likely to be volatile, both up and down. However, history shows that returns from long-term equity investments are superior to those derived from interest-earning or property assets.

PERFORMANCE TO DECEMBER 2001

	Since Inception (1 October 1998)		2001	
	Unannualised	Annualised	Unannualised	Annualised
Allan Gray Equity Fund (Risk*)	283.4%	(22.2)	32.8%	(14.4)
All Share Index (Risk)	124.2%	(22.8)	29.1%	(26.8)
Outperformance	159.2%		3.7%	

* All risk measurements = annualised standard deviation of monthly returns

Chairman's Report



Our investment objective, to outperform the All Share Index, has again been comfortably achieved in 2001 and since inception. Our history of equity selection reveals that although our annual equity returns typically exceed the All Share Index, occasionally they do underperform. The margin of outperformance since inception should be regarded as exceptional. Over the long-term, the compounding effect of above-average annual returns creates considerable real wealth. This is our mission on your behalf.

ALLAN GRAY BALANCED FUND

LONG-TERM INVESTMENT OBJECTIVES

To earn a higher rate of return than the market value-weighted average of the Domestic Prudential Unit Trust Sector, excluding the Allan Gray Balanced Fund, without assuming any greater risk of monetary loss.

FUND CHARACTERISTICS

Our Balanced Fund is for clients who have decided to delegate to Allan Gray the allocation of their capital to the share market, interest earning assets, property or foreign assets as conditions dictate. This sectoral allocation is subject to the Prudential Investment Guidelines, as laid down in the Pension Funds Act.

The selection of counters within these broad categories is anticipated to resemble our managed retirement portfolios and, of course, in the case of shares, the Allan Gray Equity Fund.

Given the spread of investments, we are confident that returns will be less volatile than those of the equity fund, but somewhat lower over the long-term.

PERFORMANCE TO DECEMBER 2001

	Since Inception (1 October 1999)		2001	
	Unannualised		Annualised	
Allan Gray Balanced Fund (Risk)	86.5%	(11.3)	30.6%	(9.6)
Benchmark*	39.9%	(13.7)	16.6%	(14.7)
Outperformance	46.6%		14%	

* The market value-weighted average of the Domestic Prudential Unit Trust Sector excluding the Allan Gray Balanced Fund.

Our investment objective to outperform the Domestic Prudential Unit Trust Sector has again been comfortably achieved in 2001 and since inception. The margin of outperformance since inception should be regarded as exceptional.

Over the long-term, significant wealth is created through the compounding effect of above-average annual returns. This is our mission on your behalf.

ALLAN GRAY STABLE FUND

INVESTMENT OBJECTIVES

The Fund aims to provide a return that exceeds the return of bank deposits plus 2%, on an after-tax basis. The Fund also aims to provide a high level of capital stability and to minimise the risk of loss over any two-year period.

Chairman's Report

FUND CHARACTERISTICS

With the risk-averse and yield-conscious investor in mind, we introduced the Allan Gray Stable Fund in July 2000 to complement the existing Allan Gray Equity Fund and Allan Gray Balanced Fund. The Stable Fund should appeal to those individuals who seek capital security together with a high income return.

In line with the Balanced Fund, the sectoral allocation of the Stable Fund is subject to the Prudential Investment Guidelines, as laid down in the Pension Funds Act. In terms of the Fund's own rules, maximum equity exposure is limited to 60%. However, unless the stockmarket offers exceptional value, the Fund's share exposure will be significantly lower. Through our proprietary analysis, shares in sound companies with good prospects are periodically uncovered which, surprisingly, generate dividend yields that approach bank deposit returns – especially on an after-tax basis. Such shares are selected for their high level of tax-free income and because they tend to behave quite differently to the rest of the stockmarket. If the overall stockmarket rises or declines, these shares tend to move less percentage-wise. They therefore provide an element of capital stability together with a better yield.

This Fund therefore offers a high income stream with low risk of permanent capital loss.

In 2001 and since inception the Stable Fund has easily achieved its goal of outperforming bank deposits plus 2%, after allowing for tax. Once again the extent of outperformance should be seen as exceptional.

PERFORMANCE TO DECEMBER 2001 (After-tax*)

	Since Inception (1 July 2000)		2001	
	Unannualised		Annualised	
Allan Gray Stable Fund (Risk)	28.2%	(3.9)	15.9%	(2.9)
Call deposits + 2% p.a.	12.8%		8.2%	
Outperformance	15.4%		7.7%	

* Fund and Benchmark performance adjusted for income tax at an average rate of 25%.

ALLAN GRAY MONEY MARKET FUND

INVESTMENT OBJECTIVES

The Fund aims to provide a return that exceeds the Alexander Forbes 3-month deposit index.

FUND CHARACTERISTICS

The Fund was launched on 1 July 2001 in order to accommodate the highly risk-averse investor and those investors seeking a short-term "parking place" for their funds.

PERFORMANCE TO DECEMBER 2001

	6 Months
Allan Gray Money Market Fund	4.8%
Alexander Forbes 3 month deposit index	4.7%
Outperformance	0.1%

ALLAN GRAY GLOBAL EQUITY FUND OF FUNDS

INVESTMENT OBJECTIVES

The Fund aims to exceed the return of the Morgan Stanley Capital International Index.

Chairman's Report



FUND CHARACTERISTICS

The Fund was launched on 1 December 2001 to cater for South African rand investors wishing to gain exposure to international shares. The Fund allows them access to shares which are not available locally and importantly, are independent of any change in the value of the rand.

The Fund is invested in the Orbis Global Equity Fund and the Allan Gray Money Market Fund. The Fund will always hold at least 85% offshore.

PERFORMANCE TO DECEMBER 2001

Performance may only be published after six months according to the Association of Unit Trusts.

INVESTMENT OUTLOOK FOR 2002

The unexpected slump in the rand in the second half of last year had a profound effect upon certain JSE share prices. South African shares quoted abroad and large capitalisation shares that sell dollar denominated products, moved up strongly. We believe that the rand is too cheap and should recover over time. Accordingly, shares that benefited from the rand weakness are vulnerable to any countertrend and our domestic portfolios are underweight in this category.

Our preference continues to be centred on shares that are exposed to the domestic economy, many of which appear to be trading at historically

very cheap levels. Although South Africa's economic growth has been disappointing, we believe macro-economic policy provides a solid platform for improvement. Domestic growth will also be stimulated by the weak rand.

Internationally, we remain concerned about the high level of share prices in the western world; the USA in particular. Last year weakness on international stock markets was met with inordinate monetary (and to a lesser extent fiscal) easing. While the world economy may benefit from such largesse, we remain doubtful that share indices in the U.S.A and Euroland can hold current levels.

W J C Mitchell

28 February 2002

Approval of the Annual Financial Statements

for the year ended 31 December 2001

The Directors of the Fund's management company are responsible for the preparation of the annual financial statements and related financial information included in this report.

The annual financial statements set out on pages 8 to 29 have been approved by the Board of Directors of Allan Gray Unit Trust Management Limited and are signed on its behalf by:



WJC MITCHELL
Chairman



M HERDMAN
Director

Cape Town
28 February 2002

Allan Gray Unit Trusts
 Report of the Independent Auditors



**REPORT OF THE INDEPENDENT AUDITORS TO THE UNITHOLDERS OF
 ALLAN GRAY EQUITY FUND
 ALLAN GRAY BALANCED FUND
 ALLAN GRAY STABLE FUND
 ALLAN GRAY MONEY MARKET FUND
 ALLAN GRAY GLOBAL EQUITY FUND OF FUNDS
 (The "Funds")**

We have audited the annual financial statements of the Allan Gray Unit Trust Funds set out on pages 8 to 29 for the year ended 31 December 2001. These financial statements are the responsibility of the directors of the Funds' management company. Our responsibility is to express an opinion on these financial statements based on our audit.

SCOPE

We conducted our audit in accordance with Statements of South African Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance that the financial statements are free of material misstatement. An audit includes:

- examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements,
- assessing the accounting principles used and significant estimates made by management, and
- evaluating the overall financial statement presentation.

We believe that our audit provides a reasonable basis for our opinion.

AUDIT OPINION

In our opinion, the financial statements fairly present, in all material respects, the financial position of the Funds at 31 December 2001 and the results of their operations for the year/period then ended in accordance with South African generally accepted accounting practice, and in the manner required by the Unit Trusts Control Act No. 54 of 1981 as amended, in South Africa.

ERNST & YOUNG
 Registered Accountants and Auditors
 Chartered Accountants (SA)

DURBAN
 28 February 2002

Income Statements

for the Year/Period ended 31 December 2001

	Note	Equity Fund		Balanced Fund		Stable Fund		Money	Global Equity
		2001	2000	2001	2000	2001	2000	Market Fund	Fund of Funds
		R	R	R	R	R	R	R	R
							6 months ended	6 months ended	1 month ended
							2001	2001	2001
REVENUE	1.1	34 354 331	15 964 706	37 619 222	10 764 466	6 209 197	949 521	2 614 260	12 892
Dividends		25 011 847	12 818 448	11 189 609	4 744 789	667 669	136 448	-	-
Interest		9 342 484	3 146 258	26 429 613	6 019 677	5 541 528	813 073	2 614 260	12 892
EXPENSES		31 880 418	12 903 950	9 202 476	2 596 044	1 083 100	154 496	134 761	21 445
Audit fee		11 401	17 245	11 370	11 431	11 404	5 652	5 685	812
Management Company's service charge	1.5	31 822 609	12 864 743	9 148 428	2 571 792	1 064 293	147 859	125 562	20 617
Levies		46 408	21 962	42 678	12 821	7 403	985	3 514	16
NET INCOME									
for the year/period		2 473 913	3 060 756	28 416 746	8 168 422	5 126 097	795 025	2 479 499	(8 553)
INCOME AVAILABLE FOR DISTRIBUTION	3								
- 31 March		-	-	-	-	(771 869)	-	-	-
- 30 June		(3 962 038)	(1 005 085)	(10 844 393)	(3 433 165)	(1 198 238)	-	-	-
- 31 July		-	-	-	-	-	-	(113 295)	-
- 31 August		-	-	-	-	-	-	(185 840)	-
- 30 September		-	-	-	-	(1 143 291)	(336 476)	(300 494)	-
- 31 October		-	-	-	-	-	-	(509 742)	-
- 30 November		-	-	-	-	-	-	(610 889)	-
- 31 December		-	(2 055 671)	(17 572 353)	(4 735 257)	(2 012 699)	(458 549)	(759 239)	-
INCOME OVERDISTRIBUTED									
at year end		(1 488 125)	-	-	-	-	-	-	(8 553)

Balance Sheets

as at 31 December 2001

	Note	Equity Fund		Balanced Fund		Stable Fund		Money	Global Equity
		2001	2000	2001	2000	2001	2000	Market Fund	Fund of Funds
		R	R	R	R	R	R	R	R
ASSETS									
Non-Current Assets									
Investments at market value	9	1 138 881 297	452 224 845	830 301 394	212 566 205	121 996 449	23 686 272	129 093 463	19 117 769
Current Assets									
Accounts receivable		3 325 227	1 813 922	8 965 816	871 184	2 879 651	875 307	1 277 963	12 884
Cash and cash equivalents		82 553 318	49 272 686	132 528 540	35 642 753	6 219 626	2 698 257	10 000	-
		1 224 759 842	503 311 453	971 795 750	249 080 142	131 095 726	27 259 836	130 381 426	19 130 653

EQUITY AND LIABILITIES

Capital and reserves		1 208 037 062	495 493 428	937 714 567	242 281 032	127 899 877	26 218 652	129 483 139	19 088 986
Capital value of the trust	9	1 209 525 187	495 493 428	937 714 567	242 281 032	127 899 877	26 218 652	129 483 139	19 097 539
Income overdistributed		(1 488 125)	-	-	-	-	-	-	(8 553)
Current Liabilities									
Accounts payable		16 722 780	5 762 354	16 508 830	2 063 853	1 183 150	582 635	139 048	41 667
Unitholders for distribution		-	2 055 671	17 572 353	4 735 257	2 012 699	458 549	759 239	-
		1 224 759 842	503 311 453	971 795 750	249 080 142	131 095 726	27 259 836	130 381 426	19 130 653

Notes to the Annual Financial Statements

for the year ended 31 December 2001

1. ACCOUNTING POLICIES

The financial statements have been prepared on the historical cost basis with the exception of the unit portfolio as fully detailed in 1.2 below. All accounting policies comply with the Trust Deed where applicable; and all accounting policies comply with generally accepted accounting practice in South Africa, and are consistent with those applied in the prior year.

1.1 Revenue Recognition

Dividend income comprises dividends received from and accrued on investments for which the last date to register falls within the accounting period. This includes capitalisation issues with a cash dividend option.

Interest income is accrued for on a daily basis with the exception of interest distributions from property trusts, which are accrued on the last date to register.

1.2 Investments

In the unit portfolio all shares and securities are valued at the last transaction price on the valuation date, or, if no transactions have taken place on the valuation date, at the highest buyers' price. Gains and losses on the revaluation of investments are credited and debited respectively to the capital value of the trust funds. Gains and losses on investments denominated in a foreign currency are credited and debited respectively to the capital value of the trust funds.

1.3 Financial Instruments

Financial instruments recognised on the balance sheet include cash and cash equivalents, derivative instruments, money market instruments, investments, receivables and payables.

Gains and losses on derivatives are credited and debited respectively to the capital value of the trust funds. Derivatives are used for hedging purposes in accordance with the requirements of the Unit Trust Control Act No. 54 of 1981.

1.4 Foreign Currencies

Foreign currency income is recorded at the exchange rate ruling on the transaction date. Monetary assets and liabilities denominated in foreign currencies are translated at rates of exchange ruling at the balance sheet date. Realised and unrealised gains and losses arising from the translation of investments denominated in a foreign currency are credited and debited respectively to the capital value of the trust funds.

1.5 Management Company's Service Charge

The Management Company's service charge is based on the daily market value of the Funds and accrues on a daily basis. Service charges per Fund are either performance-based or fixed as set out in the 'General Information for Investors' on page 44 of this report. As a consequence of the performance-fee orientation, the Management Company's service charge will typically be higher following periods where the Funds' total investment performance (income plus capital appreciation) has outperformed their respective benchmarks and lower in the case of underperformance. This ensures that the Management Company's interests are aligned with those of our unitholders.

Notes to the Annual Financial Statements

for the year ended 31 December 2001



1. ACCOUNTING POLICIES (CONTINUED)

1.6 Recovery of Service Charges

Income vis-à-vis the expenses in the Funds may result in a shortfall from one distribution period to another, resulting in an overdistribution or a zero distribution. This can be due to market fluctuations, dividend declaration dates or the nature of the investments in the underlying portfolio.

As a result the Equity Fund experienced a low dividend yield resulting in insufficient income to meet the expenses of the Fund. Irrespective of this fact, management elected to maximise the distribution to the unitholders of the Equity Fund.

The Supplemental Trust Deed of the Allan Gray Global Equity Fund of Funds stipulates that where the service charge of the fund exceeds income, the shortfall shall be funded from the capital account. The Trust Deed of the Allan Gray Equity Fund is in the process of being amended to allow for the same recovery.

2. AMORTISATION OF ASSETS

There are no securities included in the unit portfolio at 31 December 2001 that require amortisation.

3. DISTRIBUTION TO UNITHOLDERS (Cents per unit)

Date	Equity Fund	Balanced Fund	Stable Fund	Money Market Fund
31/12/2001	-	31,64	18,57	0,6857
30/11/2001	-	-	-	0,7032
31/10/2001	-	-	-	0,7540
30/09/2001	-	-	20,79	0,7931
31/08/2001	-	-	-	0,8297
31/07/2001	-	-	-	0,9791
30/06/2001	12,80	32,75	22,11	-
31/03/2001	-	-	19,80	-
31/12/2000	11,15	26,24	18,81	-
30/09/2000	-	-	20,24	-
30/06/2000	6,85	30,29	-	-

The Allan Gray Global Equity Fund of Funds did not declare any distributions in the period.

4. CAPITAL GAINS

Net realised gain credited to the capital value of the trust for the period ended 31 December 2001:

Fund	2001 R	2000 R
Equity	67 333 312	19 865 135
Balanced	11 011 766	62 643
Stable	1 050 790	101 660
Money Market	5 405 074	-
Global Equity Fund of Funds	-	-

Notes to the Annual Financial Statements

for the year ended 31 December 2001

5. CREATION AND CANCELLATION OF UNITS

	Equity Fund		Balanced Fund		Stable Fund	
	2001	2000	2001	2000	2001	2000
	R	R	R	R	R	R
Value of units created	734 784 218	238 475 950	632 416 426	203 686 689	115 222 945	27 590 572
Compulsory charges on units created	4 776 000	1 550 094	4 110 666	1 323 963	749 003	179 339
Value of units cancelled	(256 075 001)	(82 293 936)	(50 366 942)	(23 659 471)	(18 789 022)	(2 041 031)

	Money Market Fund	Global Equity Fund of Funds
	2001	2001
	R	R
Value of units created	183 628 555	17 180 619
Compulsory charges on units created	-	42 952
Value of units cancelled	(54 145 416)	-

The Money Market Fund and the Global Equity Fund of Funds were launched on 1 July 2001 and 1 December 2001 respectively.

6. REVIEW OF FLUCTUATIONS OF UNIT PRICES

Fund	Subscription Price (cents)		Redemption Price (cents)	
	Lowest	Highest	Lowest	Highest
Year/Period ended				
Equity Fund				
31 December 2001	2 775,52	3 697,71	2 658,05	3 553,00
31 December 2000	2 262,26	2 863,02	2 166,52	2 742,68
31 December 1999	1 243,58	2 631,89	1 168,37	2 521,56
31 December 1998	1 000,00	1 316,72	939,52	1 211,78
Balanced Fund				
31 December 2001	1 394,13	1 790,92	1 335,13	1 721,03
31 December 2000	1 174,21	1 428,89	1 124,66	1 368,58
31 December 1999	1 043,86	1 264,81	1 000,00	1 211,78
Stable Fund				
31 December 2001	1 122,28	1 247,05	1 074,79	1 198,37
31 December 2000	1 044,19	1 142,48	1 000,00	1 094,25

Notes to the Annual Financial Statements

for the year ended 31 December 2001



6. REVIEW OF FLUCTUATIONS OF UNIT PRICES (CONTINUED)

Money Market Fund				
31 December 2001	100,00	100,00	100,00	100,00
Global Equity Fund of Funds				
31 December 2001	1 036,59	1 330,20	1 000,00	1 283,24

The prices of units fluctuate in accordance with the changes in the values of the securities included in the unit portfolio.

7. DERIVATIVES

Investments in derivatives are regulated by the Financial Services Board. Financial futures were traded during the period under review. Submissions were made to the Financial Services Board at the end of each quarter during the period under review in terms of Regulation GN. R2193 of the Unit Trust Control Act No. 54 of 1981.

8. FINANCIAL INSTRUMENTS

Currency Risk

The Allan Gray Balanced Fund and the Allan Gray Global Equity Fund of Funds both have an investment in a foreign global equity fund and are therefore exposed to the risk in respect of changes in foreign exchange rates. The risk of loss due to adverse foreign exchange rate movements is monitored on an ongoing basis.

Market Risk

The Funds are exposed to changes in the market values of the individual securities underlying each unit portfolio. The asset allocation within each of the Funds is continuously monitored in terms of each individual Fund's stated investment objectives.

Interest Rate Risk

The value of the Funds' interest bearing money market instruments varies in accordance with changes in market interest rates, e.g. money market investments are based on expected movements in interest rates.

Liquidity Risk

The Allan Gray Equity Fund, Allan Gray Balanced Fund, Allan Gray Stable Fund and the Allan Gray Global Equity Fund of Funds are required to maintain a minimum investment of 5% of the market value of the Fund in liquid assets in accordance with the Unit Trust Control Act No. 54 of 1981.

Notes to the Annual Financial Statements

for the year ended 31 December 2001

9. SCHEDULE OF INVESTMENTS

Unless otherwise stated, all shares are ordinary shares and are quoted on stock exchanges recognised in terms of the Unit Trust Control Act.

"(%) of Issued capital" refers to the Fund's holdings of that class of share as a percentage of the company's total shares of that class in issue.

Equity Fund

Number of Shares at 31/12/2001	% of Issued Capital	JSE Share Code	Company	Market Value R	% of Unit Portfolio
RESOURCES SECTOR					
MINING RESOURCES					
GOLD					
6 426 861	0,96	AVG	Avgold	35 412 004	2,93
856 509	0,18	GFI	Gfields	49 249 267	4,07
1 039 800	0,99	WAR	Wes-Areas	24 799 230	2,05
PLATINUM					
9 200	0,01	IMP	Implats	5 174 080	0,43
3 335 326	1,45	NHM	Northam	56 533 776	4,67
MINING HOLDINGS & HOUSES					
1 330 253	1,20	AIN	Avmin	47 955 621	3,96
3 820 964	2,98	SCN	Schamin	1 643 014	0,14
Total MINING RESOURCES				220 766 992	18,25
NON-MINING RESOURCES					
CHEMICALS, OILS & PLASTICS					
699 600	0,11	SOL	Sasol	73 737 840	6,10
STEEL					
480 000	0,18	ISC	Iscor	5 448 000	0,45
Total NON-MINING RESOURCES				79 185 840	6,55
FINANCIAL AND INDUSTRIAL SECTOR					
FINANCIAL					
PRIVATE EQUITY FUNDS					
375 000	0,27	AQL	Aquila	487 500	0,04
Total FINANCIAL				487 500	0,04
BANKS & FINANCIAL SERVICES					
BANKS					
205 837	0,03	ASA	Absa	7 224 879	0,60
2 415 700	0,04	FSR	Firststrand	17 996 965	1,49
251 200	0,02	RMH	RMBH	2 800 880	0,23
923 081	0,07	SBC	Stanbic	28 800 127	2,38

Notes to the Annual Financial Statements

for the year ended 31 December 2001

ALLAN GRAY
LONG TERM INVESTMENT MANAGEMENT

9. SCHEDULE OF INVESTMENTS (Continued)

Equity Fund

Number of Shares at 31/12/2001	% of Issued Capital	JSE Share Code	Company	Market Value R	% of Unit Portfolio
FINANCIAL SERVICES					
1 966 400	0,70	AHV	Af-Harv	6 095 840	0,50
1 657 100	1,37	AMB	AMB	12 593 960	1,04
1 187 200	0,17	MEL	Mettle	807 296	0,07
968 905	0,07	PGH	Psgbankh	823 569	0,07
7 721 075	2,06	RAH	RA-Hold	32 428 515	2,68
2 606 100	1,74	RAI	RAI	11 597 145	0,96
Total BANKS & FINANCIAL SERVICES				121 169 176	10,02
INDUSTRIAL SECTOR (1)					
INDUSTRIAL CONSUMER					
BEVERAGES					
30 000	0,02	DST	Distil	306 000	0,03
248 300	0,59	KWV	KWV	3 712 085	0,31
FOOD					
1 014 063	2,36	ARL	Astral	13 791 257	1,14
1 628 196	0,49	AVI	AVI	19 456 942	1,61
1 604 300	0,72	HLH	HLH	11 791 605	0,97
242 000	0,20	HLHP	HLH 7% C/Prefs	1 802 900	0,15
4 657 600	1,41	ILV	Illovo	38 192 320	3,16
2 735 580	0,79	OTK	OTK	13 650 544	1,13
2 196 500	0,86	RBW	Rainbow	7 138 625	0,59
927 453	0,56	TBS	Tigbrands	55 647 180	4,60
RETAIL					
448 000	0,78	ECO	Edcon	11 312 000	0,94
880 200	1,19	ELH	Ellerine	15 843 600	1,31
5 949 020	2,47	FOS	Foschini	42 832 944	3,54
951 900	3,12	HDC	Hudaco	11 422 800	0,94
2 023 100	2,63	IVT	Invicta	6 089 531	0,50
4 481 998	2,08	MPC	Mr Price	21 289 491	1,76
1 909 200	0,36	SHP	Shoprit	12 027 960	0,99
8 363 000	0,91	WHL	Woolies	32 197 550	2,66
3 511 900	1,27	WLN	Wooltru-N	26 901 154	2,22
1 679 200	0,84	WLO	Wooltru	12 929 840	1,08
Total INDUSTRIAL CONSUMER				358 336 328	29,63
INDUSTRIAL SECTOR (2)					
HOTELS & LEISURE					
1 020 000	1,13	KER	Kersaf	24 786 000	2,05
20 774 060	1,77	SIS	SISA	31 161 090	2,58
BLDS, CONST & ENGINEERING					
2 024 233	4,56	ART	Argent	3 238 773	0,27
660 000	4,94	CNC	Concor	3 828 000	0,32

Notes to the Annual Financial Statements

for the year ended 31 December 2001

9. SCHEDULE OF INVESTMENTS (Continued)

Equity Fund

Number of shares at 31/12/2001	% of Issued Capital	JSE Share Code	Company	Market Value R	% of Unit Portfolio
537 200	1,78	ELB	Ed-L-Bate	4 673 640	0,39
933 100	1,27	GRF	Group-5	4 198 950	0,35
3 273 900	4,98	HWN	Howden	2 258 991	0,19
1 109 300	0,33	MUR	M&R-HLD	8 097 890	0,67
103 400	0,19	PPC	PPC	7 548 200	0,62
ELECTRONICS & ELECTRICAL					
236 000	0,24	ATN	Altron	1 911 600	0,16
3 432 600	1,74	ATNP	Altron-PP	27 117 540	2,24
1 608 400	1,82	CNL	Control	852 452	0,07
3 661 500	1,33	POW	Powtech	12 082 950	1,00
3 959 400	4,23	UHS	Unihold	6 730 980	0,56
INFORMATION TECHNOLOGY					
3 318 800	1,44	APL	Applied-Tech	11 283 920	0,93
3 948 710	2,61	BTG	Bytes	16 979 453	1,40
4 759 900	1,49	CPX	Comparex	55 214 840	4,57
2 679 300	4,57	SPS	Spescom	4 688 775	0,39
7 019 700	4,45	XCH	Ixchange	7 370 685	0,61
MEDIA					
1 398 700	1,34	JCM	Johncom	18 183 100	1,50
945 800	0,74	KGM	Kgmedia	2 600 950	0,22
10 000	0,00	MHH	MIHH	113 000	0,01
453 200	0,47	PRI	Prime	1 767 480	0,15
1 549 550	1,29	PRN	Prime-N	5 965 767	0,49
PACKAGING & PRINTING					
2 709 100	2,51	APK	Astrapak	8 127 300	0,67
1 992 200	2,29	BCF	Bowcalf	3 984 400	0,33
1 441 600	0,28	NPK	Nampak	17 010 880	1,41
HEALTHCARE					
3 575 000	1,02	MDC	Medclin	25 382 500	2,10
TRANSPORT					
347 300	1,02	DLV	Dorbyl	6 425 050	0,53
8 681 412	1,44	MBN	Mobile-N	7 813 271	0,65
293 000	0,10	MOB	Mobile	263 700	0,02
71 491	0,13	MOBD	Mobile-6% C/Debs	193 026	0,02
296 800	1,12	PTC	Putco	1 038 800	0,09

Notes to the Annual Financial Statements

for the year ended 31 December 2001



9. SCHEDULE OF INVESTMENTS (Continued)

Equity Fund

Number of shares at 31/12/2001	% of Issued Capital	JSE Share Code	Company	Market Value R	% of Unit Portfolio
30 000	0,10	TED2	Trencor - 6% C/Debs	288 000	0,02
1 506 600	0,99	TRE	Trencor - 6%	15 367 320	1,27
17 158	0,20	WES	Wesco	1 544 220	0,13
			EDUCATION & STAFFING		
945 665	2,23	ADR	Adcorp	8 841 968	0,69
			Total INDUSTRIAL	358 935 461	29,67
			Total EQUITIES	1 138 881 297	94,16
			LIQUID ASSETS - Cash	70 643 890	5,84
			Total ASSETS	1 209 525 187	100,00

Notes to the Annual Financial Statements

for the year ended 31 December 2001

9. SCHEDULE OF INVESTMENTS (Continued)

Balanced Fund

Number of shares at 31/12/2001	% of Issued Capital	JSE Share Code	Company	Market Value R	% of Unit Portfolio
RESOURCES SECTOR					
MINING RESOURCES					
GOLD					
2 550 807	0,38	AVG	Avgold	14 054 947	1,50
373 589	0,08	GFI	Gfields	21 481 367	2,29
497 484	0,47	WAR	Wes-Areas	11 864 993	1,27
PLATINUM					
9 700	0,01	IMP	Implats	5 455 280	0,58
1 426 019	0,62	NHM	Northam	24 171 022	2,58
MINING HOLDINGS & HOUSES					
449 817	0,40	AIN	Avmin	16 215 903	1,73
Total MINING RESOURCES				93 243 512	9,95
NON-MINING RESOURCES					
CHEMICALS, OILS & PLASTICS					
386 600	0,06	SOL	Sasol	40 747 640	4,35
STEEL					
395 000	0,14	ISC	Iscor	4 483 250	0,47
Total NON-MINING RESOURCES				45 230 890	4,82
FINANCIAL & INDUSTRIAL SECTOR					
BANKS & FINANCIAL SERVICES					
BANKS					
122 600	0,02	ASA	Absa	4 303 260	0,46
1 644 500	0,03	FSR	Firststrand	12 251 525	1,31
509 700	0,04	RMH	RMBH	5 683 155	0,61
652 958	0,05	SBC	Stanbic	20 372 290	2,17
FINANCIAL SERVICES					
743 900	0,26	AHV	Af-Harv	2 306 090	0,22
691 100	0,57	AMB	AMB	5 252 360	0,56
19 000	0,03	CRN	Corohld-N	1 064 000	0,11
2 116 600	0,31	MEL	Mettle	1 439 288	0,15
755 250	0,05	PGH	Psgbankh	641 962	0,07
2 191 000	0,58	RAH	RA-Hold	9 202 200	0,98
1 296 257	0,86	RAI	RAI	5 768 344	0,62
Total BANKS & FINANCIAL SERVICES				68 284 474	7,26

Notes to the Annual Financial Statements

for the year ended 31 December 2001

9. SCHEDULE OF INVESTMENTS (Continued)

Balanced Fund

Number of shares at 31/12/2001	% of Issued Capital	JSE Share Code	Company	Market Value R	% of Unit Portfolio
			INDUSTRIAL SECTOR (1)		
			INDUSTRIAL CONSUMER		
			BEVERAGES		
115 600	0,28	KWV	KWV	1 728 220	0,18
			FOOD		
313 450	0,73	ARL	Astral	4 262 920	0,45
553 427	0,17	AVI	AVI	6 613 453	0,71
474 000	0,21	HLH	HLH	3 483 900	0,37
1 568 100	0,47	ILV	Illovo	12 858 420	1,37
1 047 000	0,30	OTK	OTK	5 224 530	0,56
951 500	0,37	RBW	Rainbow	3 092 375	0,33
469 900	0,28	TBS	Tigbrands	28 194 000	3,01
			RETAIL		
350 500	0,61	ECO	Edcon	8 850 125	0,94
394 482	0,53	ELH	Ellerine	7 100 676	0,76
1 374 023	0,57	FOS	Foschini	9 892 965	1,06
154 800	0,51	HDC	Hudaco	1 857 600	0,20
669 900	0,87	IVT	Invicta	2 016 399	0,22
1 208 000	0,56	MPC	Mr Price	5 738 000	0,61
1 365 400	0,26	SHP	Shoprit	8 602 020	0,92
2 247 500	0,25	WHL	Woolies	8 652 875	0,92
2 723 300	0,98	WLN	Wooltru-N	20 860 478	2,22
1 006 500	0,51	WLO	Wooltru	7 750 050	0,82
			Total INDUSTRIAL CONSUMER	146 779 006	15,65
			INDUSTRIAL SECTOR (2)		
			INDUSTRIAL		
			HOTELS & LEISURE		
329 000	0,37	KER	Kersaf	7 994 700	0,85
8 065 305	0,69	SIS	SISA	12 097 957	1,29

Notes to the Annual Financial Statements

for the year ended 31 December 2001

9. SCHEDULE OF INVESTMENTS (Continued)

Balanced Fund

Number of shares at 31/12/2001	% of Issued Capital	JSE Share Code	Company	Market Value R	% of Unit Portfolio
BLDS, CONST & ENGINEERING					
1 341 481	3,02	ART	Argent	2 146 370	0,23
62 500	0,47	CNC	Concor	362 500	0,04
210 600	0,70	ELB	Ed-L-Bate	1 832 220	0,20
126 600	0,17	GRF	Group 5	569 700	0,06
361 700	0,55	HWN	Howden	249 573	0,03
761 700	0,23	MUR	M&R-HLD	5 560 410	0,59
57 200	0,11	PPC	PPC	4 175 600	0,45
ELECTRONICS & ELECTRICAL					
95 700	0,10	ATN	Altron	775 170	0,08
1 439 500	0,73	ATNP	Altron-PP	11 372 050	1,21
1 039 600	0,38	POW	Powtech	3 430 680	0,37
1 229 200	1,31	UHS	Unihold	2 089 640	0,22
INFORMATION TECHNOLOGY					
3 167 785	1,38	APL	Applied-Tech	10 770 469	1,15
1 377 726	0,91	BTG	Bytes	5 924 222	0,63
1 767 273	0,55	CPX	Comparex	20 500 367	2,19
737 900	1,26	SPS	Spescom	1 291 325	0,14
2 725 700	1,73	XCH	Ixchange	2 861 985	0,31
TELECOMMUNICATIONS					
54 424	0,03	JNC	Johnnic	2 416 426	0,26
44 200	0,01	VNF	Venfin	870 740	0,09
EDUCATION & STAFFING					
1 095 447	2,59	ADR	Adcorp	10 242 429	1,09
MEDIA					
873 000	0,84	JCM	Johncom	11 349 000	1,21
318 400	0,25	KGM	Kgmedia	875 600	0,09
329 700	0,12	MHH	MIH	3 725 610	0,40
3 753 600	4,42	MNY	Moneywb	1 426 368	0,15
374 600	0,39	PRI	Prime	1 460 940	0,16
942 565	0,78	PRN	Prime-N	3 628 875	0,39
PACKAGING & PRINTING					
516 000	0,48	APK	Astrapak	1 548 000	0,17
2 100 400	2,42	BCF	Bowcalf	4 200 800	0,45
1 213 624	0,24	NPK	Nampak	14 320 763	1,53

Notes to the Annual Financial Statements

for the year ended 31 December 2001

ALLAN GRAY
LONG TERM INVESTMENT MANAGEMENT

9. SCHEDULE OF INVESTMENTS (Continued)

Balanced Fund

Number of shares at 31/12/2001	% of Issued Capital	JSE Share Code	Company	Market Value R	% of Unit Portfolio
HEALTHCARE					
561 000	0,16	MDC	Medclin	3 983 100	0,42
TRANSPORT					
102 200	0,30	DLV	Dorbyl	1 890 700	0,20
2 979 623	0,50	MBN	Mobile-N	2 681 661	0,29
1 357 894	0,46	MOB	Mobile	1 222 105	0,13
30 000	0,10	TED2	Trencor 6% C/Debs	313 500	0,03
219 750	0,14	TRE	Trencor	2 241 450	0,24
Total INDUSTRIAL				162 403 005	17,34
REAL ESTATE SECTOR					
PROPERTY UNIT TRUSTS					
3 100 000	0,48	MRT	Martprop	5 022 000	0,54
456 000	0,31	SYC	Sycom	3 602 400	0,38
Total REAL ESTATE				8 624 400	0,92
Total EQUITIES				524 565 287	55,94
BONDS AND GILTS					
GILTS					
45 000 000	0,00	R150	R150 28/02/2005 12%	46 282 050	4,94
20 000 000	0,00	R162	R162 15/01/2002 12.50%	20 012 600	2,13
19 500 000	0,00	R184	R184 21/12/2006 12.50%	20 441 655	2,18
1 000 000	0,00	BOE1	BOE1 12/12/2003 12.75%	1 035 950	0,11
Total GILTS				87 772 255	9,36
SEMI-GILTS					
2 000 000	0,00		Telkom 10.75% 2003	2 011 660	0,21
21 500 000	0,00		Telkom SA 13% 2004	22 409 020	2,39
20 000 000	0,00		Trans Cale Tunn Auth 12% 2005	20 502 000	2,19
9 000 000	0,00		Trans Cale Tun Auth 12.5% 2002	9 080 190	0,97
20 000 000	0,00		Nedbank 11.30% 2006	19 622 200	2,09
10 000 000	0,00		Stanbic 15.5% 01/06/05	11 063 700	1,18
Total SEMI-GILTS				84 688 770	9,03
Total BONDS and GILTS				172 461 025	18,39
MONEY MARKET INSTRUMENTS					
NCDs					
5 000 000	0,00	RADNCD	RAD 07/01/02	5 000 000	0,53
20 000 000	0,00	BOENCD	BOE Prime 08/03/2002	20 000 000	2,14
Total NCDs				25 000 000	2,67

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for the year ended 31 December 2001

9. SCHEDULE OF INVESTMENTS (Continued)

Balanced Fund

Number of shares at 31/12/2001	% of Issued Capital	JSE Share Code	Company	Market Value R	% of Unit Portfolio
SECURED DEPOSITS					
10 000 000	0,00		Secured Deposit R177 3/1/02	8 617 694	0,92
11 000 000	0,00		Secured Deposit R184 3/1/02	10 643 504	1,14
5 000 000	0,00		Brait Call Deposit	5 000 000	0,53
5 000 000	0,00		Gensec Call Deposit	5 000 000	0,53
Total SECURED DEPOSITS				29 261 198	3,12
Total MONEY MKT INSTRUMENTS				54 261 198	5,79
UNIT TRUSTS					
FOREIGN COLLECTIVE INVESTMENTS					
132 078	0,65	OGEF	Orbis Global Equity Fund	79 007 153	8,43
Total UNIT TRUSTS				79 007 153	8,43
LIQUID ASSETS					
			RSA Cash	107 413 173	11,45
559	0,00	FI	Foreign Cash	6 731	0,00
Total LIQUID ASSETS				107 419 904	11,45
Total ASSETS				937 714 567	100,00

Notes to the Annual Financial Statements

for the year ended 31 December 2001

9. SCHEDULE OF INVESTMENTS (Continued)

Stable Fund

Number of shares at 31/12/2001	% of Issued Capital	JSE Share Code	Company	Market Value R	% of Unit Portfolio
RESOURCES SECTOR					
MINING RESOURCES					
GOLD					
21 000	0,00	GFI	Gfields	1 207 500	0,94
PLATINUM					
124 700	0,05	NHM	Northam	2 113 665	1,65
METALS & MINERALS					
10 000	0,04	PAM	Palamin	650 000	0,51
MINING HOLDINGS & HOUSES					
28 900	0,03	AIN	Avmin	1 041 845	0,81
1 877 797	1,46	SCN	Schamin	807 453	0,64
Total MINING RESOURCES				5 820 463	4,55
NON-MINING RESOURCES					
CHEMICALS, OILS & PLASTICS					
9 280	0,00	SOL	Sasol	978 112	0,76
Total NON-MINING RESOURCES				978 112	0,76
FINANCIAL AND INDUSTRIAL SECTOR					
PRIVATE EQUITY FUNDS					
333 000	0,24	AQL	Aquila	432 900	0,34
Total FINANCIAL				432 900	0,34
BANKS & FINANCIAL SERVICES					
FINANCIAL SERVICES					
184 500	0,17	BJM	BJM	453 870	0,36
1 000 000	0,15	MEL	Mettle	680 000	0,53
225 150	0,02	PGH	Psgbankh	191 378	0,15
274 000	0,07	RAH	RA-Hold	1 150 800	0,90
70 400	0,05	RAI	RAI	313 280	0,25
Total BANKS & FINANCIAL SERVICES				2 789 328	2,19

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for the year ended 31 December 2001

9. SCHEDULE OF INVESTMENTS (Continued)

Stable Fund

Number of shares at 31/12/2001	% of Issued Capital	JSE Share Code	Company	Market Value R	% of Unit Portfolio
INDUSTRIAL SECTOR (1)					
INDUSTRIAL CONSUMER					
FOOD					
57 100	0,13	ARL	Astral	776 560	0,61
4 100	0,00	HLH	HLH	30 135	0,02
64 600	0,05	HLHP	HLH 7% C/Prefs	481 270	0,38
156 800	0,05	ILV	Illovo	1 285 760	1,01
81 000	0,02	OTK	OTK	404 190	0,32
64 000	0,02	RBW	Rainbow	208 000	0,16
19 000	0,01	TBS	Tigbrands	1 140 000	0,89
RETAIL					
101 000	0,43	CSB	Cashbil	388 850	0,30
154 700	0,06	FOS	Foschini	1 113 840	0,87
16 000	0,05	HDC	Hudaco	192 000	0,15
120 000	0,01	WHL	Woolies	462 000	0,36
145 000	0,05	WLN	Wooltru-N	1 110 700	0,87
67 500	0,03	WLO	Wooltru	519 750	0,40
Total INDUSTRIAL CONSUMER				8 113 055	6,34
INDUSTRIAL SECTOR (2)					
HOTELS & LEISURE					
39 400	0,09	CLH	Cityldg	342 780	0,27
113 000	0,06	GDF	Goldreef	271 200	0,21
463 400	0,04	SIS	SISA	695 100	0,54
222 520	0,23	SUR	Spurcorp	567 426	0,44
BLDS, CONST & ENGINEERING					
307 400	0,69	ART	Argent	491 840	0,39
42 800	0,14	ELB	Ed-L-Bate	372 360	0,29
3 500	0,01	PPC	PPC	255 500	0,20
ELECTRONICS & ELECTRICAL					
2 000	0,00	ATN	Altron	16 200	0,01
142 600	0,07	ATNP	Altron-PP	1 126 540	0,88
137 700	0,05	POW	Powtech	454 410	0,36
116 500	0,09	VLX	Voltex	370 470	0,29
INFORMATION TECHNOLOGY					
143 237	0,09	BTG	Bytes	615 919	0,48

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9. SCHEDULE OF INVESTMENTS (Continued)

Stable Fund

Number of shares at 31/12/2001	% of Issued Capital	JSE Share Code	Company	Market Value R	% of Unit Portfolio
EDUCATION & STAFFING					
162 700	0,38	ADR	Adcorp	1 521 245	1,19
MEDIA					
86 600	0,08	JCM	Johncom	1 125 800	0,88
PACKAGING & PRINTING					
65 400	0,06	APK	Astrapak	196 200	0,15
240 000	0,28	BCF	Bowcalf	480 000	0,38
TRANSPORT					
295 400	0,19	BDS	Bridgestone	481 502	0,38
4 700	0,01	DLV	Dorbyl	86 950	0,07
4 000	0,01	TED2	Trencor 6% C/Debs	41 800	0,03
Total INDUSTRIAL				9 513 242	7,44
REAL ESTATE SECTOR					
PROPERTY					
36 700	0,13	PPR	Putco	139 460	0,11
PROPERTY UNIT TRUSTS					
20 000	0,01	CEN	Cenprop	45 800	0,04
83 000	0,01	MRT	Martprop	134 460	0,11
14 800	0,01	SYC	Sycom	116 920	0,08
Total REAL ESTATE				436 640	0,34
Total EQUITIES				28 083 740	21,96
BONDS AND GILTS					
GILTS					
11 000 000	0,00	R162	R162 15/01/2002 12.5%	11 006 930	8,61
Total GILTS				11 006 930	8,61
SEMI-GILTS					
1 000 000	0,00		Telkom 10.75% 2003	1 005 830	0,79
1 000 000	0,00		Telkom SA 13% 2004	1 042 280	0,81
5 000 000	0,00		Trans Cal Tun Auth 12.5% 2002	5 044 550	3,94
3 000 000	0,00		Nedbank 11.30% 2006	2 943 330	2,30
2 000 000	0,00		BOE 12.75% 12/12/2003	2 071 900	1,63
Total SEMI-GILTS				12 107 890	9,47
Total BONDS AND GILTS				23 114 820	18,07

Notes to the Annual Financial Statements

for the year ended 31 December 2001

9. SCHEDULE OF INVESTMENTS (Continued)

Stable Fund

Number of shares at 31/12/2001	% of Issued Capital	JSE Share Code	Company	Market Value R	% of Unit Portfolio
MONEY MARKET INSTRUMENTS					
NCDs					
3 000 000	0,00	Absa Prime 12/03/2002		3 000 000	2,35
2 000 000	0,00	Absa 19/04/2002		2 048 960	1,60
2 000 000	0,00	SCMB 26/03/2002		2 000 000	1,56
2 000 000	0,00	SCMB Sol 22/03/2002		2 000 000	1,56
3 000 000	0,00	BOE Prime 26/02/2002		3 000 000	2,35
4 000 000	0,00	Nedbank 25/02/2002		4 000 000	3,13
1 000 000	0,00	Nedbank 14/03/2002		1 007 905	0,79
1 000 000	0,00	Gensec 21/01/2002		1 022 180	0,79
Total NCDs				18 079 045	14,13
PROMISSORY NOTES					
2 000 000	0,00	Sasol 20/03/2002		1 800 990	1,41
DEPOSITS					
44 000 000	0,00	R177 Secured Deposit 03/01/2002		37 917 854	29,65
13 000 000	0,00	Brait Call Deposit		13 000 000	10,16
Total NOTES & DEPOSITS				52 718 844	41,22
Total MONEY MKT INSTRUMENTS				70 797 889	55,35
LIQUID ASSETS - Cash				5 903 428	4,62
Total ASSETS				127 899 877	100,00

Notes to the Annual Financial Statements

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9. SCHEDULE OF INVESTMENTS (Continued)

Money Market Fund

Concern or body	Type of money market instrument	Market Value R	% of unit portfolio	Maturity Date	Days to Maturity (from date of inclusion)	Days to Maturity (from quarter end)
ABSA						
	Ncd	3 000 000	2,32	18-Jan-02	121	18
	Ncd	1 000 000	0,77	08-May-02	181	128
	Ncd	3 000 000	2,32	09-May-02	181	129
AMB						
	Call deposit	3 330 000	2,57	01-Jan-02	5	1
	Ncd	1 000 000	0,77	14-Jan-02	91	14
	Ncd	1 000 000	0,77	09-May-02	181	129
BOE						
	Ncd	1 000 000	0,77	21-Jan-02	182	21
	Ncd	1 000 000	0,77	30-Apr-02	274	120
	Ncd	1 000 000	0,77	11-Sep-02	365	254
	Ncd	1 000 000	0,77	13-Mar-02	181	72
	Ncd	1 000 000	0,76	18-Jan-02	121	18
	Ncd	2 000 000	1,54	14-Jan-02	91	14
	Ncd	1 000 000	0,77	15-Jan-02	91	15
	Ncd	3 000 000	2,32	09-May-02	181	129
BRAIT						
	Call Deposit	2 300 000	1,78	01-Jan-02	12	1
	Ncd	1 000 000	0,77	30-Apr-02	182	120
	Ncd	2 000 000	1,56	01-Feb-02	91	32
CAPE OF GOOD HOPE BANK						
	Ncd	3 000 000	2,32	14-Jan-02	91	14
DEUTSCHE BANK						
	T Bill	952 950	0,74	02-Jan-02	170	2
GENSEC						
	Call Bond	2 440 000	1,88	01-Jan-02	4	1

Notes to the Annual Financial Statements

for the year ended 31 December 2001

9. SCHEDULE OF INVESTMENTS (Continued)

Money Market Fund

Concern or body	Type of money market instrument	Market Value R	% of unit portfolio	Maturity Date	Days to Maturity (from date of inclusion)	Days to Maturity (from quarter end)
GOVERNMENT						
	R162 12,5%	2 001 260	1,55	15-Jan-02	36	5
	R175 9%	2 978 910	2,30	15-Oct-02	312	288
	Secured Deposit	56 445 896	43,59	03-Jan-02	7	3
	Secured Deposit	20 687 566	15,98	03-Jan-02	3	3
	Secured Deposit	1 977 121	1,53	10-Jan-02	56	10
LANDBANK						
	LB06 12,5%	1 009 760	0,78	15-May-02	221	125
OLD MUTUAL						
	Call Deposit	1 970 000	1,53	01-Jan-02	4	1
RMB						
	CP	1 000 000	0,77	01-Aug-02	336	213
SCMB						
	Ncd	1 000 000	0,77	19-Jul-02	361	200
STANDARD BANK						
	Ncd	5 000 000	3,86	24-Jun-02	272	175
Total MONEY MARKET INSTRUMENTS		129 093 463	99,70			
LIQUID ASSETS- Cash		389 676	0,30			
Total ASSETS		129 483 139	100,00			

Notes to the Annual Financial Statements

for the year ended 31 December 2001



9. SCHEDULE OF INVESTMENTS (Continued)

Global Equity Fund of Funds

Number of units at 31/12/2001	% of Issued Capital	JSE Share Code	Name of Unit Trust	Market Value R	% of unit portfolio
FOREIGN COLLECTIVE INVESTMENTS					
BERMUDA					
30 402	0,00	OGEF	Orbis Global Equity Fund	18 186 171	95,23
LIQUID ASSETS					
818 219	0,00	AGMF	Allan Gray Money Market Fund	818 219	4,28
7 730	0,00	DOLLARS	Foreign cash	93 149	0,49
Total ASSETS				19 097 539	100,00

Approval

of the Annual Financial Statements

The Directors of the company are responsible for the preparation of the annual financial statements and related financial information included in this report.

The annual financial statements set out on pages 33 to 43 have been approved by the Board of Directors and are signed on its behalf by:



WJC MITCHELL
Chairman



M HERDMAN
Director

Cape Town

28 February 2002

CERTIFICATE BY COMPANY SECRETARY

Marriott Corporate Services (Pty) Limited, in its capacity as Company Secretary, hereby confirms, in terms of the Companies Act, 1973, that for the year ended 31 December 2001 the Company has lodged with the Registrar of Companies all such returns as are required of a public company in terms of this Act and that all such returns are true, correct and up to date.



Marriott Corporate Services (Pty) Limited

Durban

28 February 2002

Report of the Independent Auditors

to the members of Allan Gray
Unit Trust Management Limited



We have audited the annual financial statements of Allan Gray Unit Trust Management Limited set out on pages 33 to 43 for the year ended 31 December 2001. These financial statements are the responsibility of the company's Directors. Our responsibility is to express an opinion on these financial statements based on our audit.

SCOPE

We conducted our audit in accordance with Statements of South African Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance that the financial statements are free of material misstatement. An audit includes:

- examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements,
- assessing the accounting principles used and significant estimates made by management, and
- evaluating the overall financial statement presentation.

We believe that our audit provides a reasonable basis for our opinion.

AUDIT OPINION

In our opinion, the financial statements fairly present, in all material respects, the financial position of the company at 31 December 2001 and the results of its operations and cash flows for the year then ended in accordance with South African Statements of Generally Accepted Accounting Practice, and in the manner required by the Companies Act in South Africa.

A handwritten signature in cursive script that reads 'Ernst & Young'.

ERNST & YOUNG

Registered Accountants and Auditors
Chartered Accountants (SA)

DURBAN

28 February 2002

Report of the Directors

for the year ended 31 December 2001

The Directors have pleasure in presenting their report for the year ended 31 December 2001.

NATURE OF THE COMPANY'S BUSINESS

The principal business of the company is to manage funds registered under this scheme.

On 1 October 1998 the scheme's first unit portfolio, the Allan Gray Equity Fund, was launched as a general equity fund. The scheme's second unit portfolio, the Allan Gray Balanced Fund, was launched on 1 October 1999. The scheme's third unit portfolio, the Allan Gray Stable Fund, was launched on 1 July 2000. The scheme's fourth unit portfolio, the Allan Gray Money Market Fund, was launched on 1 July 2001. The scheme's fifth unit portfolio, the Allan Gray Global Equity Fund of Funds, was launched on 1 December 2001.

SHARE CAPITAL

The issued shareholding at 31 December 2001 was as follows:

	% Holding	Ordinary Shares
Allan Gray Limited and its nominees	100	1 000 060

INVESTMENTS

In terms of the Unit Trust Control Act No. 54 of 1981, the company is required to make an investment in the Unit Trust Funds that it manages. At 31 December 2001 the company held 71 748 units in the Allan Gray Equity Fund with a market value of R2 549 227 (2000: 71 748 with a market value of R1 934 469), 149 031 units in the Allan Gray Balanced Fund with a market value of R2 562 966 (2000: 149 031 units with a market value of R2 039 608), 149 031 units in the Allan Gray Stable Fund with a market value of R1 785 946 (2000: 149 031 units with a market value of R1 630 771), 1 000 000 units in the Allan Gray Money Market Fund with a market value of R1 000 000 and 99 750 units in the Allan Gray Global Equity Fund of Funds with a market value of R1 108 818.

RESULTS OF THE COMPANY

The results of the company are set out in the accompanying Income Statement.

DIVIDENDS (Cents per share)

Ordinary		2001 R	2000 R
No	Declaration date		
1	1 October 2001	4,99	-

DIRECTORS

Mr E Loxton was appointed as a Director on 29 June 2001.
Details of the current Directors are given on the back cover.

EVENTS SUBSEQUENT TO THE YEAR END

No material fact or circumstance has occurred between the accounting date and the date of this report.

Income Statement

for the year ended 31 December 2001

	Note	2001 R	2000 R
REVENUE	1.3	43 596 262	17 134 724
Service charge		37 001 324	13 670 521
Initial charge		2 409 008	1 608 379
Income from unit trust investments:			
- Dividends		51 000	57 258
- Interest		498 598	98 101
Interest received		1 668 217	878 035
Profit on sale of units		1 876 322	822 430
Management fees		91 793	-
EXPENSES		28 502 865	11 582 548
Agents' commission		1 735 268	591 054
Administration fees		560 000	390 000
Audit fees			
- Fees for audit		75 473	95 127
- Other services		97 250	79 410
Investment management fees	1.6	21 727 844	7 491 129
Marketing and management fee		1 800 000	1 560 000
Trustees' fees		424 499	272 924
Other operating expenses		2 082 531	1 102 904
NET PROFIT before taxation for the year		15 093 397	5 552 176
Taxation	3	5 138 741	1 660 819
NET PROFIT for the year		9 954 656	3 891 357

Balance Sheet

as at 31 December 2001

	Note	2001 R	2000 R
ASSETS			
Non-Current Assets			
Investments	6	9 006 957	3 917 194
Current Assets			
Trade Receivables		3 943 072	210 440
Cash and Cash Equivalents		14 089 758	7 845 844
TOTAL ASSETS		27 039 787	11 973 478
EQUITY AND LIABILITIES			
Share Capital			
Share Capital	4	1 000 060	1 000 060
Share Premium			
Share Premium	4	2 000 000	2 000 000
Revaluation Reserve			
Revaluation Reserve		2 989 850	-
Accumulated Profit			
Accumulated Profit		11 853 112	6 898 456
Non-Current Liabilities			
Deferred tax	5	99 913	-
Current Liabilities			
Trade payables		5 410 789	667 162
Taxation		3 686 063	1 407 800
TOTAL EQUITY AND LIABILITIES		27 039 787	11 973 478

Statement of Changes in Equity

for the year ended 31 December 2001

ALLAN GRAY
LONG TERM INVESTMENT MANAGEMENT

	Share Capital R	Share Premium R	Revaluation Reserve R	Accumulated Profit R	Total R
Balance at 1 January 2001	1 000 060	2 000 000	-	6 898 456	9 898 516
Surplus after deferred tax on revaluation of Investment, not recognised through the income statement.	-	-	2 989 850	-	2 989 850
Net profit for the year	-	-	-	9 954 656	9 954 656
Ordinary dividend	-	-	-	(5 000 000)	(5 000 000)
Balance at 31 December 2001	<u>1 000 060</u>	<u>2 000 000</u>	<u>2 989 850</u>	<u>11 853 112</u>	<u>17 843 022</u>

Cashflow Statement

for the year ended 31 December 2001

	Note	2001 R	2000 R
CASH FLOW FROM OPERATING ACTIVITIES			
Cash receipts from customers		37 645 815	15 983 899
Cash paid to suppliers		(23 759 238)	(11 341 711)
CASH GENERATED BY OPERATIONS			
Interest received	15.1	13 886 577	4 642 188
Dividends received		2 166 815	976 136
Dividends received		51 000	57 258
Dividends paid	15.2	(5 000 000)	-
Taxation paid	15.3	(2 860 478)	(768 856)
NET CASH INFLOW FROM OPERATING ACTIVITIES			
		8 243 914	4 906 726
NET CASH OUTFLOW FROM INVESTING ACTIVITIES			
Acquisition of fixed investment in unit trusts		(2 000 000)	(1 500 000)
NET INCREASE in cash and cash equivalents			
		6 243 914	3 406 726
CASH AND CASH EQUIVALENTS			
at beginning of year		7 845 844	4 439 118
CASH AND CASH EQUIVALENTS at end of year	15.4	<u>14 089 758</u>	<u>7 845 844</u>

Notes to the Financial Statements

for the year ended 31 December 2001



1. ACCOUNTING POLICIES

The financial statements are prepared on the historical cost basis, with the exception of the financial instruments which are valued at fair value. The company's accounting policies comply with South African Statements of Generally Accepted Accounting Practice and are consistent with those applied in the previous year.

1.1 Investments

Fixed investments are held at fair value.

1.2 Manager's Units

It is not the policy of the funds' managers to maintain a trading stock of manager's units. Units are created as and when required.

1.3 Revenue Recognition

Income from unit trust investments comprises income received from and accrued on investments in the Allan Gray Equity Fund, the Allan Gray Balanced Fund, the Allan Gray Stable Fund, the Allan Gray Money Market Fund and the Allan Gray Global Equity Fund of Funds for which the declaration date falls within the accounting year.

Income from initial charges is recognised when the sale of units, which gives rise to this income, takes place.

Income from service charges is based on the daily market value of the Funds and accrues on a daily basis. Service charges per Fund are either performance-based or fixed as set out in the 'General Information for Investors' on page 44 of this report. As a consequence of the performance fee orientation, service charges will typically be higher following periods where the Funds' total investment performance (income plus capital appreciation) has outperformed their respective benchmarks and lower in the case of underperformance. This ensures that the Management Company's interests are aligned with those of our unit holders.

Profit on the sale of units is recognised when the sale of units which gives rise to the profit takes place.

Interest is recognised on a time proportion basis which takes into account the effective yield on the asset over the period it is expected to be held.

1.4 Financial Instruments

Financial instruments recognised on the balance sheet include cash, investments, trade receivables and trade creditors. Financial instruments are stated at fair value. Fair value of the investments has been determined on the following basis:

- Unit trust investments are valued at the repurchase price ruling at the balance sheet date.
- Investments are accounted for on acquisition at trade date.
- Any surplus or deficit arising on subsequent measurement of financial instruments is credited or charged directly to equity by way of a revaluation reserve and presented in the statement of changes in equity. Unrealised surpluses in the revaluation reserve will be released to operating income on realisation of these instruments. A deficit on the revaluation reserve is charged directly to the income statement if it is considered permanent.

Notes to the Annual Financial Statements

for the year ended 31 December 2001

1. ACCOUNTING POLICIES (Continued)

1.5 Deferred Tax

Deferred tax is provided on the comprehensive basis, using the liability method, for all temporary differences arising between the tax bases of assets and liabilities and their carrying values on the balance sheet. Current tax rates are used to determine the deferred tax balance. Provision is made for deferred tax at the rate of capital gains tax on the fair value adjustment of the fixed investments in units.

1.6 Investment Management Fees

Investment management fees are either performance-based or fixed and linked to the service charges received from the Funds to align the interests of the Investment Manager with those of the Management Company and unit holders.

2. CHANGE IN ACCOUNTING POLICY

2.1 Basis of Measuring Financial Instruments

During the year, the company changed its accounting policy with regard to the recognition and measurement of financial instruments. In order to conform with the accounting statement dealing with the recognition and measurement of financial instruments, the accounting policy for recognising financial instruments has been changed from cost to fair value. As the revaluation surplus or deficit is credited or charged to a revaluation reserve, there is no effect on retained income. In accordance with the accounting statement the comparative amounts have not been restated and continue to be reflected at cost.

3. TAXATION

	2001	2000
SA normal taxation	R	R
- current	4 513 741	1 654 767
- prior year under provision	-	6 052
- secondary tax on companies	625 000	-
	<u>5 138 741</u>	<u>1 660 819</u>
Reconciliation of tax rate	%	%
Standard tax rate	30,00	30,00
Adjusted for		
Exempt income	(0,01)	-
Dividend income	(0,09)	(0,22)
Prior year underprovision	-	0,10
Disallowed expenditure	-	0,03
Secondary tax on companies	4,14	-
	<u>34,04</u>	<u>29,91</u>

4. SHARE CAPITAL AND SHARE PREMIUM ACCOUNT

Authorised		
3 000 000 ordinary shares of R1 each	<u>3 000 000</u>	<u>3 000 000</u>
Issued		
1 000 060 ordinary shares of R1 each	<u>1 000 060</u>	<u>1 000 060</u>
Share Premium Account		
Arising on the issue of ordinary shares	<u>2 000 000</u>	<u>2 000 000</u>

Notes to the Annual Financial Statements

for the year ended 31 December 2001

5. DEFERRED TAX

Deferred tax liability

The balance of the deferred tax is made up as follows:

Revaluation of fixed investments in units based on capital gains since 1 October 2001. Deferred tax has been calculated at 15%.

Balance at 1 January 2001 R	Charged directly to equity R	Balance at 31 December 2001 R
-	99 913	99 913

6. INVESTMENTS

Total cost of investments in Unit Trust Funds

5 917 194 3 917 194

Total market value of investments in Unit Trust Funds

9 006 957 5 604 848

Equity Fund

71 748 (2000: 71 748) units in Allan Gray Equity Fund at cost

917 194

917 194

Market value at redemption price of 3 553 cents
(2000: 2 696.20 cents)

2 549 227

1 934 469

Balanced Fund

149 031 (2000: 149 031) units in Allan Gray Balanced Fund at cost

1 500 000

1 500 000

Market value at redemption price of 1 719.75 cents
(2000: 1 368.58 cents)

2 562 966

2 039 608

Stable Fund

149 031 (2000: 149 031) units in Allan Gray Stable Fund at cost

1 500 000

1 500 000

Market value at redemption price of 1 198.37 cents
(2000: 1094.25 cents)

1 785 946

1 630 771

Money Market Fund

1 000 000 units in Allan Gray Money Market Fund at cost

1 000 000

-

Market value at redemption price of 100.00 cents

1 000 000

-

Global Equity Fund of Funds

99 750 units in Allan Gray Global Equity Fund of Funds at cost

1 000 000

-

Market value at redemption price of 1 111.59 cents

1 108 818

-

Notes to the Annual Financial Statements

for the year ended 31 December 2001

	2001 R	2000 R
7. CAPITAL RESOURCES		
The company's capital resources actually employed, or immediately available for employment, for the purpose of its unit trust business at 31 December 2001 were as follows:		
Shareholders' funds (excluding revaluation reserve)	14 853 172	9 898 516
Excess market value over book value of investment in the Allan Gray Equity Fund, Allan Gray Balanced Fund, Allan Gray Stable Fund, Allan Gray Money Market Fund and Allan Gray Global Equity Fund of Funds units	3 089 763	1 687 654
Less: Deferred tax	(99 913)	-
	<u>17 843 022</u>	<u>11 586 170</u>
8. CREATION AND CANCELLATION OF UNITS		
Allan Gray Equity Fund		
Creations	734 784 218	238 475 950
Cancellations	<u>(256 075 001)</u>	<u>(82 293 936)</u>
Allan Gray Balanced Fund		
Creations	632 416 426	203 686 689
Cancellations	<u>(50 366 942)</u>	<u>(23 659 471)</u>
Allan Gray Stable Fund		
Creations	115 222 945	27 590 572
Cancellations	<u>(18 789 022)</u>	<u>(2 041 031)</u>
Allan Gray Money Market Fund		
Creations	183 628 555	-
Cancellations	<u>(54 145 416)</u>	<u>-</u>
Allan Gray Global Equity Fund of Funds		
Creations	17 180 619	-
Cancellations	<u>-</u>	<u>-</u>

The Company undertakes to repurchase any number of units offered to it on the basis of prices calculated in accordance with the requirements of the Unit Trust Control Act and on terms and conditions set out in the Trust Deeds of the Funds.

Notes to the Annual Financial Statements

for the year ended 31 December 2001



9. CHARGES

The buying price includes a compulsory charge of 0,65% for the Allan Gray Equity, Allan Gray Balanced and Allan Gray Stable Funds and 0,25% in respect of the Allan Gray Global Equity Fund of Funds which is incurred by all investors to cover the costs of brokerage and marketable securities tax. An initial charge (to cover agent's commission) may also be included in the buying price and if so, is payable to the management company. This is set at a maximum of 3,0% on the sale of units, plus VAT at 71% of the standard rate of 14% applied to the initial charge for all the funds, excluding the Allan Gray Money Market Fund.

10. DERIVATIVE RISK MANAGEMENT

Regulations in terms of the Unit Trust Control Act No. 54 of 1981 were promulgated on 19 November 1993, allowing the unit trusts to use derivatives (Futures and Options) as hedging instruments for efficient portfolio management. Exposure to derivatives is controlled on a daily basis in accordance with the requirements of these regulations. Regulation No. 1256 which was promulgated on 30 November 2001 effectively does not limit a fund from holding 100% in derivatives subject to adhering to the 5% liquidity requirement of the Act. The Unit Trusts' independent auditors report to the Financial Services Board on a quarterly basis on compliance with the regulations.

11. FINANCIAL INSTRUMENTS

11.1 Fair Value

Investments in the Unit Trust Funds have been stated at fair value. The Directors are of the opinion that the market value of all remaining financial instruments approximates fair value.

11.2 Market Risk

A large portion of the company's income is derived from service charges levied on the management of the funds. As the service charges are dependent on the monthly market value of the Allan Gray Unit Trust Funds, any market movements may affect the company accordingly.

12. FINANCIAL RISK MANAGEMENT

Allan Gray Unit Trust Management Limited has not lent any money during the year, therefore it has had no exposure in respect of credit risk. The company did not incur any short-term borrowings during the year and therefore has had no exposure in respect of interest rate risk.

Notes to the Annual Financial Statements

for the year ended 31 December 2001

13. RELATED PARTIES

The company has appointed its holding company, Allan Gray Limited, as investment manager of the Scheme and to undertake certain administrative and marketing functions in respect thereof. For this, Allan Gray Limited receives a fee as set out below.

Relationships exist between Allan Gray Limited, its subsidiary Allan Gray Unit Trust Management Limited, the Allan Gray Equity Fund, the Allan Gray Balanced Fund, the Allan Gray Stable Fund, the Allan Gray Money Market Fund and the Allan Gray Global Equity Fund of Funds.

The company holds the required investment in terms of Section 9 of the Unit Trust Control Act No. 54 of 1981 in the Allan Gray Equity Fund, the Allan Gray Balanced Fund, the Allan Gray Stable Fund, the Allan Gray Money Market Fund and the Allan Gray Global Equity Fund of Funds.

The company received a service charge from these funds, and paid an investment management fee of R21,7m (2000: R7,5m) and a marketing and management fee of R1,8m (2000: R1,56m) to Allan Gray Limited, its holding company.

An administration fee is paid to Marriott Unit Trust Management Company Limited, a wholly owned subsidiary of Marriott Holdings Limited. These transactions were concluded at arms length. Income received and expenses paid to related parties are set out in the income statement of Allan Gray Unit Trust Management Limited. The balance owed by Allan Gray Unit Trust Management Limited to Allan Gray Limited as at 31 December 2001 is R3 017 084 and is disclosed as part of trade payables.

14. DIRECTORS' EMOLUMENTS

No Directors' emoluments were paid during the year (2000: Rnil).

15. NOTES TO CASH FLOW STATEMENT

15.1 RECONCILIATION OF NET PROFIT BEFORE TAXATION TO CASH GENERATED BY OPERATIONS

	2001 R	2000 R
Net profit before taxation	15 093 397	5 552 176
Adjustments for:	(2 217 815)	(1 033 394)
Interest income	(2 166 815)	(976 136)
Dividend income	(51 000)	(57 258)
Cash generated by operations before working capital changes	12 875 582	4 518 782

Notes to the Annual Financial Statements

for the year ended 31 December 2001

	2001 R	2000 R
15. NOTES TO CASH FLOW STATEMENT (CONTINUED)		
Cash generated by operations before working capital changes (brought forward)	12 875 582	4 518 782
Working capital changes	1 010 995	123 406
Increase in trade receivables	(3 732 632)	(117 431)
Increase in trade payables	4 743 627	240 837
Cash generated by operations	<u>13 886 577</u>	<u>4 642 188</u>
15.2 DIVIDENDS PAID		
Amount owing at the beginning of the year	-	-
Amount transferred from reserves	5 000 000	-
Amount owing at end of the year	-	-
Amount paid	<u>5 000 000</u>	-
15.3 TAXATION PAID		
Amount owing at the beginning of the year	1 407 800	515 837
Amount charged per the income statement	5 138 741	1 660 819
Amount owing at the end of the year	(3 686 063)	(1 407 800)
Amount paid	<u>2 860 478</u>	<u>768 856</u>
15.4 CASH AND CASH EQUIVALENTS		
Cash and cash equivalents comprise cash on hand, deposits held on call with banks and highly liquid investments that are readily convertible to known amounts of cash and are subject to insignificant changes in value.		

General Information for Investors

GENERAL INFORMATION FOR INVESTORS

- Copies of the audited annual financial statements of the management company and of the scheme managed by it, are available, free of charge, on request by any unitholder.
- Except for the three year performance figures which are based on a buy to sell basis, all other performance data is based on a lump sum investment calculated on a sell to sell basis with distributions reinvested. The source of the figures quoted is the University of Pretoria's Unit Trust Survey for the period ending 31 December 2001.
- Unit trusts are generally medium to long-term investments. Except for the Allan Gray Money Market Fund, where a constant unit price will be maintained, the value of units may go down as well as up and past performance is not a guarantee of future results. The Funds are valued daily at 16h00.
- The buying price of units may include an initial charge up to a maximum of 3.3% (3% plus 71% of VAT) of the investment amount. The buying price also includes a compulsory charge of 0.65% for the Allan Gray Equity, Allan Gray Balanced and Allan Gray Stable Funds and 0.25% in respect of the Allan Gray Global Equity Fund of Funds.
- On the Allan Gray Equity Fund a performance-based service charge is levied daily which varies between a minimum of 0.0% (plus VAT) per annum and a maximum of 3.42% (3.0% plus VAT) per annum of the daily value of the Fund.
- On the Allan Gray Balanced Fund a performance-based service charge is levied daily which varies between a minimum of 0.57% (0.5% plus VAT) per annum and a maximum of 1.71% (1.5% plus VAT) per annum of the daily value of the Fund.
- On the Allan Gray Stable Fund a performance-based service charge is levied daily which varies between a minimum of 0.0% (plus VAT) per annum and a maximum of 1.71% (1.5% plus VAT) per annum of the daily value of the Fund.
- On the Allan Gray Money Market Fund a fixed fee of 0.57% (0.5% plus VAT) per annum is levied daily on the daily value of the Fund.
- On the Allan Gray Global Equity Fund of Funds, in addition to the charges levied within the underlying funds, a fixed fee of 1.43% (1.25% plus VAT) per annum is levied daily on the daily value of the Fund.
- Units will be repurchased by the Management Company at the ruling price in accordance with the requirements of the Unit Trust Control Act and on terms and conditions set forth in the relevant Trust Deed and paid to the unitholder.
- Units are priced using the future pricing method. Investment, redemption and switching instructions received after 12h00 on any day shall be processed on the following day (excluding weekends and public holidays) at the value of the units on the day that the instruction is processed.
- Commission and incentives may be paid and if so, are included in the overall costs.
- Institutional investors should note that, compared to retirement funds, unit trusts operate under different tax rules. The former are not taxed on gains derived from selling securities. Whilst unit trusts are in practice also not so taxed, they do not enjoy automatic tax exemption.
- No provision for amortisation of the Fund's securities has been deemed necessary.
- Statements are mailed to all unitholders on a quarterly basis, and advices on a transaction basis (excluding debit orders).

Allan Gray Unit Trusts

Charecteristics & objectives

	MONEY MARKET FUND	STABLE FUND	BALANCED FUND	EQUITY FUND	GLOBAL EQUITY FUND OF FUNDS
Benchmark	The Alexander Forbes 3-month deposit index.	After tax return of call deposits with one of the large banks plus two percentage points.	The average (market value-weighted) of the Domestic Prudential Unit Trust Sector excluding the Allan Gray Balanced Fund.	All Share Index including income.	Morgan Stanley Capital International Index.
Maximum equity exposure	0%	60%	75%	95%	95%
Portfolio orientation	Invested in selected money market instruments providing a high income yield.	A portfolio which can include all asset classes chosen for its high income yielding potential.	A portfolio which can include all asset classes selected for superior long-term returns.	A portfolio selected for superior long-term returns.	Invested in the Orbis Global Equity Fund and the Allan Gray Money Market Fund. The fund will always hold 85% offshore.
Return objectives	Superior money market returns.	Superior after-tax returns to bank deposits.	Superior long-term returns.	Superior long-term returns.	Superior long-term returns.
Risk of monetary loss	<ul style="list-style-type: none"> Low risk High degree of capital stability. 	<ul style="list-style-type: none"> Limited capital volatility. Seeks to preserve capital over any 2-year period. 	Risk will be higher than the Stable Fund but less than the Equity Fund.	Risk higher than Balanced Fund but less than average General Equity Fund due to low risk investment style.	Risk higher than Balanced Fund but less than average foreign fund.
Target market	<ul style="list-style-type: none"> Highly risk-averse investors Investors seeking a short-term parking place for their funds 	Risk-averse investors eg. investors in bank deposits or money market funds	Investors seeking long-term wealth-creation who have delegated the asset allocation decision to Allan Gray.	Investors seeking long-term wealth-creation who have delegated the equity selection function to Allan Gray.	<ul style="list-style-type: none"> Investors seeking to invest locally in rands and benefit from offshore exposure. wanting to gain exposure to markets and industries that are not available locally. who desire to hedge their investments against any rand depreciation.
Income	Highest income yield in the Allan Gray suite of funds.	Higher income yield than the Balanced Fund in the Allan Gray suite of funds.	Average income yield in the Allan Gray suite of funds.	Lowest income yield in the Allan Gray suite of funds.	Low income yield.
Income distribution	Distributed monthly.	Distributed quarterly.	Distributed bi-annually.	Distributed bi-annually.	None.
Compliance with Pension Fund Investment Regulations	Complies.	Complies.	Complies.	Does not comply.	Does not comply.
Fee principles	Fixed fee of 0.5% (excluding VAT) per annum.	Performance-fee orientated to outperformance of taxed bank deposits. No fees if there is a negative return experienced over a 2-year rolling period.	Performance-fee orientated to outperformance of the average Prudential Sector Fund.	Performance-fee orientated to outperformance of the JSE All Share Index.	Fixed fee of 1.25% (excluding VAT) per annum. The underlying funds also have their own fee structure.
Minimum lump sum investment requirement	R50,000.	R5,000.	R5,000.	R10,000.	R25,000.



MANAGEMENT COMPANY

Allan Gray Unit Trust
Management Limited
Granger Bay Court, Beach Road
V & A Waterfront, Cape Town 8001

P.O. Box 51605, V & A Waterfront,
Cape Town 8002

CONTACT DETAILS

Customer Service Line
0860 000 654
Customer Service Facsimile
0860 000 655

info@allangray.co.za
www.allangray.co.za

DIRECTORS AND MANAGEMENT

WJC Mitchell B Com (Chairman)
M Herdman M Com CFA
E Loxton B Com (Hons) MBA
SC Marais PhD (Cantab) CFA
ML Ronald Dip Phil B Com CA (SA)

INVESTMENT MANAGER

Allan Gray Limited

ADMINISTRATOR

Marriott Unit Trust Management
Company Limited

TRUSTEE

Firstrand Bank Limited
PO Box 3036, Johannesburg 2000

AUDITORS

Ernst & Young



Member of the Association of Unit Trusts

Allan Gray Unit Trust
Management Limited
Reg. No. 1998/007756/06